

on the GREEN

A weekly publication for Gallaudet University staff and faculty

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A huge backhoe tears into West Office Building Sept. 15, reducing it to rubble by day's end. A groundbreaking ceremony at the site to kick off construction of the Conference Center for Training and Development has been set for Sept. 21.

Athletic trainer summers in Colorado but with Broncos it's no vacation

Kris Gould, athletic trainer in Gallaudet's Department of Athletics, found out from working as an assistant trainer with the Denver Broncos at their summer training camp the past two years that it's a fast-paced, demanding job, and no place for star-struck autograph seekers.

To a professional athletic trainer, there's not much difference between a famous NFL football quarterback and a second string linebacker on a college team—both are athletes who have the potential to be injured, and it's the trainer's job to prevent it, said Gould. The big difference between college and professional athletics is the pace.

The Broncos' four-week training camp kept everyone hopping—especially the trainers, who went to work at 5:30 a.m. and didn't knock off until 7:30 p.m. Gould said that during morning and afternoon practice sessions on a typical day, he tended to a lot of cuts, sprains, and pulled muscles. The rest of the time he toted around lots of ice, water, and Gatorade for the athletes, guarding against dehydration from their exertion in the summer sun.

"The offensive and defensive linemen, who weigh 300 pounds or more, really lose a lot of fluid," said Gould. He cited one instance of a player who sweated off 11 pounds in one two-hour practice session.

Before being hired as athletic trainer for the Bison about four years ago, Gould, who graduated from Gallaudet in 1987, worked as intramural sports director at the Northwest Campus. To pick up the added skills that he needed to qualify him for his present job, Gould worked part time as a trainer for the Bison and area

high school teams, attended classes at Salisbury State College, and provided medical care to athletes competing in the 1989 World Games for the Deaf in Christchurch, New Zealand.

In spite of the experience, Gould said that he needed more, especially to prepare him for his Athletic Training Certificate, which he says is a notoriously tough test. Gould said he was encouraged to hook up part time with a professional football team by Gallaudet Athletic Director Joe Fritsch, who had once done the same thing by working as a trainer with the Washington Redskins and the Baltimore Colts.

Gould was especially interested in working with the Broncos because Denver is his hometown. He spent his first summer in the company of five other summer intern trainers at the Broncos' training camp at the University of Northern Colorado in Greeley, about 75 miles north of Denver. In 1992, Gould said he spent most of his time absorbing new knowledge and learning how to pace himself so that he had the stamina to work efficiently through the 14-hour work days. This past summer he was given more responsibility, including training the 1993 intern trainers.

He also got to go along on three pre-season games—to Tampa, Fla., Dallas, Texas, and San Francisco, Calif. Attentive television viewers of last fall's contest between the Broncos and the San Francisco 49ers may have caught a glimpse of Gould hustling down the Denver bench supplying ice water to the players.

Although Gould didn't spend much time socializing with the players either summer, he said that "they are

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Kuwaiti educators observe, explore, take Gallaudet example back home

For some of the 24 people who visited Kendall Green from Kuwait this month—as for many people on their first visit here—Gallaudet University was the first place they had ever seen high-level professionals who are deaf.

The Kuwaitis were here to learn how Pre-College Programs educates its deaf children, how the University trains deaf and hearing graduate students to become effective teachers of deaf children, and how this combination produces deaf adults who excel.

"We like our visit here very much because all we are learning here is useful for us," said Eman Ahmad Shehab during her visit. Shehab is a psychologist at a school for deaf and deaf-blind girls in Kuwait. She said she and others in the group will apply what they learned here in their work with deaf students in Kuwait. "The teachers are very cooperative. They are delighted to give us the information we need, so we feel comfortable here. It's really a delight for us."

The group of Kuwaiti educators and social workers, joined by a psychologist, an assistant principal, and a supervisor of medical services, arrived at Gallaudet Aug. 23 for a four-week training program organized by the International Center on Deafness (ICD) in conjunction with the government of Kuwait. At a luncheon held to welcome them Aug. 25, the Kuwaitis met President I. King Jordan, Vice President for Academic Affairs Roslyn Rosen, and other deaf and hearing professionals at Gallaudet.

"It was amazing to some of them to see people here with doctoral degrees who are deaf and to see that the president and some of the vice presidents are deaf," said Dr. Philip

Saif, an international specialist with ICD and director of the Kuwait project. Saif said that in Kuwait deaf students go to elementary schools and then to vocational high schools.

"Our mission in bringing them here was for them to see that the deaf student is no different from the hearing student, that both can earn advanced degrees," Saif added.

To that end, and at the request of the Kuwaiti government, each Kuwaiti teacher spent part of the training as an aide to a Kendall Demonstration Elementary School teacher. Similarly, other Kuwaiti professionals were matched with their KDES counterparts.

But there was far more to their visit than this mini-practicum. Each weekday of their stay included classes and meetings about deaf education and the psychology of deafness, sign language, instructional methods and strategies, learning styles, lesson planning, increasing expectations for deaf students, planning instructional materials, communication skills, and working with families.

These meetings involved people throughout the Gallaudet community from research professors to student development personnel, and from sign language and deaf culture staff to graduate faculty and administrators.

The visit was the culmination of more than a year of planning that started when the director of special education in Kuwait visited Gallaudet in 1992. At the request of the Kuwaiti government, Saif, Dr. Terry Berkeley, associate professor in the Department of Administration and Supervision, and ICD's late director Eli Savanick went to Kuwait to conduct a needs assessment of education for deaf children there and planned this visit.



(From left) Dr. Philip Saif of ICD with Dr. Bader Al-Shaibani, cultural attache for the Embassy of Kuwait, talks with interpreter JohnMark Ennis, President Jordan, and Vice President for Academic Affairs Roslyn Rosen at a luncheon welcoming 24 Kuwaiti educators.

GUM sticks together to promote Gallaudet services, products

We Need Everybody's Help to Increase Enrollment

The people at Gallaudet University who, too many times, have met someone like the potential customer in the photo at right are the core members of GUM, the Gallaudet University Marketing group. GUM formed so that the various people on campus who are responsible for marketing Gallaudet's products and services could pool their ideas and resources to promote the University more effectively.

All GUM members will admit the

surprise we shared at our first monthly meeting last April about the sheer quantity of worthwhile services and products offered by Gallaudet. In these articles, you'll find a sample and description from each department, plus information on where to go to take advantage of some excellent opportunities (including a few discounts!).

So, read on, enjoy, and come visit the various entities that make up GUM!

NICD fields questions and answers that make 'Jeopardy' seem tame

A staff member for the National Information Center on Deafness (NICD) was asked over the phone, "Can you tell me how to sign Merry Christmas and Happy New Year?" After suggesting an appropriate reference, she hung up, then laughed.

As the nation's clearinghouse on deafness-related information, we handle thousands of calls and letters, and we're bound to get a few that make us chuckle. We also receive many more

complicated ones such as: "If you can transplant a heart, why not an ear?"

Because NICD has been on campus since 1980 (first housed in a trailer), staffers are adept at giving out useful information on almost anything that comes along.

In a nutshell, NICD collects, develops, and disseminates information on deafness and hearing loss and organizations, services, and programs related to people with hearing loss.

NICD has produced more than 80 publications, including its new *Directory of Clubs of Deaf and Hard of Hearing People*, a helpful tool for people who want to find clubs in their own locales or during their travels. Another recent publication, *Hearing Children of Deaf Parents* is an updated, 20-page bibliography listing 250 resources for these individuals.

NICD invites everyone in the Gallaudet community to visit us in the lower level of the Learning Center (LE50), review our publications (some free), and tell us how we can serve you.

Gallaudet Media Distribution offers ample stock of oldies and goodies

If you ever wondered what Edward Miner Gallaudet looked like in real life, or Edgar Allan Fay, Mary Williamson Erd, George Veditz, and many other notable deaf people from the early 20th century, the A-V Media Department of the University Library can show you.

A-V Media is responsible for Gallaudet Media Distribution (GMD), which offers the National Association of the Deaf's fine Deaf Historic Film Collection containing fascinating short films of the above people. The non-profit GMD was established 15 years ago to make available the audiovisual resources developed by Gallaudet University and other producers to meet the special needs of deaf and hard of hearing people.

GMD also encourages the spread of "deaf awareness" and understanding among the public by disseminating informative and instructional audiovisual programs on deafness and sign language.

Some of the programs available from GMD for loan or purchase include *AIDS: What the Deaf Community Needs to Know*, *Sippits*, a series of children's stories by signing puppets, and *Silent Living*, a series on coping with various life problems.

GMD's products are listed in its catalog. A new edition of the catalog will be in the Library this fall.

Spreading knowledge about Gallaudet around the world is CCE's mission

"Carry on teaching about Life and the Universe to everyone on Earth."

This quotation serves as an informal but accurate description of the College for Continuing Education's (CCE) mission to develop, promote, and disseminate the accumulated knowledge, research, and resources of Gallaudet University to people from all walks of

life—nationally and internationally.

The CCE staff fulfills this mission quite ably, but it requires significant resources.

CCE organizes training programs, workshops, conferences, credit and noncredit courses and materials from various units on campus as well as from the seven Gallaudet University regional centers and two international centers.

Operating under CCE's auspices, Continuing Education and Outreach (CEO) provides sign language/interpreter training courses locally and graduate extension courses nationwide.

Other CCE units provide valuable resources as well:

The International Center on Deafness helps international organizations plan and implement educational programs.

The Management Institute promotes career advancement for deaf and hard of hearing individuals.

The National Academy provides training, technical assistance, and materials on civil rights, empowerment, life transitions, and health information to people with hearing loss and their families.

Conferences and Summer Studies (CSS) coordinates conferences on and off campus, along with courses and special programs throughout the summer.

CCE offers proceedings from these sources, which are quite popular, through the CEO unit, located in Peet Hall, Room 206.



"I don't know who you are.
I don't know your institution.
I don't know your institution's services or products.
I don't know what your institution stands for.
I don't know your institution's clients.
I don't know your institution's record.
I don't know your institution's reputation.
Now—what was it you wanted to tell me?"

To do great important tasks, two things are necessary: a plan and not quite enough time.

—Anonymous

on the GREEN

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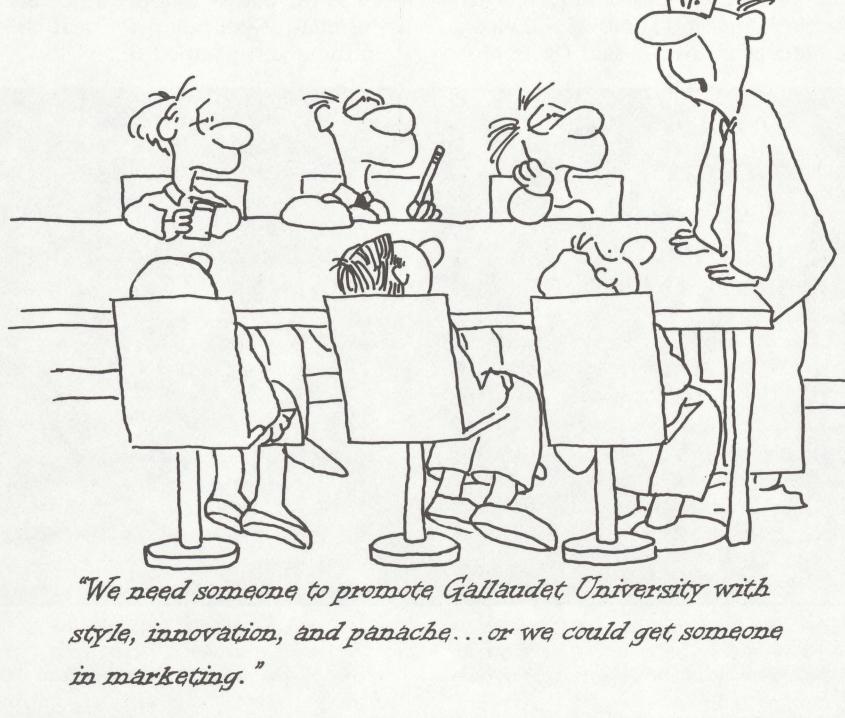
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"We need someone to promote Gallaudet University with style, innovation, and panache... or we could get someone in marketing."

Recruitment nomads range far to find the best students for the University

The Recruitment Office staff is so used to being in transit that no one blinked an eye when they went on the move again this July to temporary quarters, Room 124 in Ely Center.

Admissions counselors spend 60 percent of their time on the road and in planes seeking out the best and most qualified students to apply to Gallaudet University's graduate and undergraduate programs. These dedicated travelers comb deaf schools, public schools with mainstream programs, community colleges, four-year colleges, conventions, and even summer camps throughout the United States and Canada for these candidates.

Between sharing information and answering questions about Gallaudet programs, admissions counselors have become the resident experts on the University—when they're on campus.

When the counselors return to their home base here at the University, they meet with student visitors, oversee phone recruitment-a-thons, and help students complete applications. They also develop and update brochures, videotapes, and other recruitment media that they mail to schools.

Contact admissions counselor Charity Reedy-Hines at x5383 or visit with your questions or concerns and the names of a few good potential students who might fit in at Gallaudet.

Anyone who thinks the customer isn't important should try doing without one for a period of 90 days.

—Anonymous

TV, Film, Photo lights the screen

With its Caption Gallaudet unit, the Department of TV, Film, and Photography lights up more than just names.

As a result of the 1990 Americans

Disabilities Act, TV, Film, and Photography has been busy closed captioning for The Discovery Channel, the Smithsonian Institution, the Internal Revenue Service, the Office of Personnel Management, and many other organizations. The department will caption videotapes for classroom use, too, another of the many services offered at reasonable costs.

TV, Film, and Photography is best known for its successful production "Deaf Mosaic," now in its ninth year and with a cluster of Emmys to its credit. Other programs include the eight-part "FANTASTIC!" series for children ages 6-10 and the popular "Interview Bloopers," a comical look at interviews of deaf applicants. The talented professionals who created these shows are able to produce first-rate tapes to fit almost any budget.

The department also offers a wide selection of videotapes for sale, featured in its catalog, which can be obtained by calling x5115 or by visiting Room LRLN 35 in the Learning Center. TV, Film, and Photography will deduct 10 percent from the price of the videos if you show them this article.

Press publishes for big audience

"The Press has been publishing books for so long, we still have Gallaudet College letterhead in the warehouse," joked marketing manager Dan Wallace.

The Gallaudet University Press came into being in 1980 under the direction of Dr. Elaine Costello to develop and distribute books on deafness-related topics. Since then, the Press has published more than 200 titles, including scholarly research and general-interest books, children's books under its Kendall Green Publications imprint, and sign language and textbooks under the imprint Clerc Books.

"We offer a terrific potpourri every year," said Wallace. This fall the Press will publish *Pictures in the Air: The Story of the National Theatre of the Deaf* and *When the Phone Rings, My Bed Shakes*, Philip Zazov's book about his life as a deaf M.D. One of the nicest books we have coming out is *Silent Observer*, a lavish full-color book for young readers by Christy MacKinnon about her life as a young deaf girl in 19th-century Nova Scotia. "It's a terrific gift," said Wallace, "and if you bring this article to us before Nov. 30, you'll get 10 percent off."

The Press is located on the ground floor of MSSD. Out-of-towners can order by calling toll-free (800) 451-1073 (V/TTY).

Research Institute casts wide net of scientific study

A glance through the Gallaudet Research Institute's (GRI) annual report reveals an array of diverse projects ranging from "Symbolic Play Behaviors of Deaf Toddlers" to "A Robotic Finger-spelling Hand for Communication" and "Access to Text by Deaf-Blind Persons."

The GRI sponsors all or part of these studies in its role as the largest research group in the world that investigates immediate and long-range concerns of deaf individuals.

GRI comprises several units, and its



"Gallaudet University Marketing—there it is!"

The Bookstore: only Mom does more

Did you know that the Bookstore sells more than just textbooks and school supplies? Stop in and browse around—you'll find a lot more than you expect!

The Bookstore sells bestsellers such as *Jurassic Park* and *The Firm*. It also has a special collection of deafness-related books, games, videotapes, and gift items.

Order a custom-made fingerspelled T-shirt, or deck yourself in full Gallaudet regalia—hats, sweatshirts, sweatpants, and shorts. Drink from Gallaudet mugs, and decal your office and your car with "GU." If you don't see it, we'll order it.

Sometimes you need to look reality in the eye and deny it.

—Garrison Keillor

While you're in the Bookstore, pick up a snack, a newspaper, or the latest magazine. You can also get your photos developed overnight—double 3" x 5" 's on Thursdays—and look for specials on enlargements and posters. You can send them home using our UPS shipping service. Buy boxes, padded bags, labels, and tape on the spot, too.

The Bookstore is also an official Radio Shack outlet. Skip the mall masses and buy your computerized gizmos at Gallaudet.

If you leave the University, you can still keep up with the Bookstore's products. Add your name to 60,000 customers who receive our catalog and send away for Gallaudet books and gifts no matter where they live. We're in the Ely Center downstairs, waiting to serve you.

See page 4, columns 1 and 2, for more stories about the Gallaudet University Marketing Group.

Congress sets course for Pre-College

Pre-College Programs has been mandated by the federal government to perform a threefold mission: provide a top quality education for Gallaudet students from preschool through high school; develop and disseminate educational materials for the nation's deaf and hard of hearing students; and provide training and technical assistance to teachers.

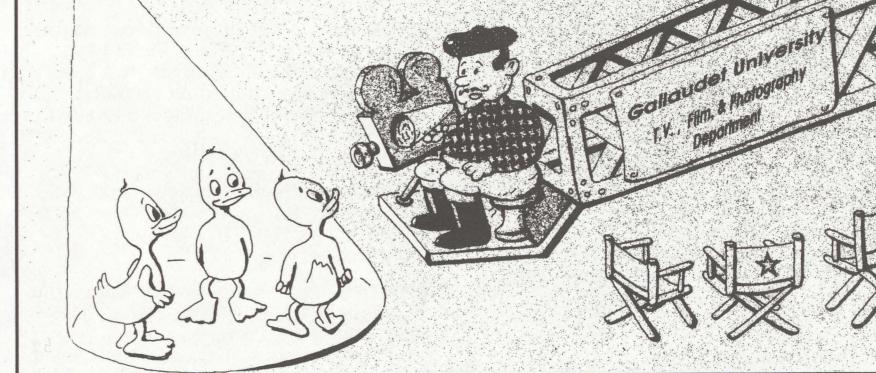
Getting the job done requires the combined efforts of staff at the Kendall Demonstration Elementary School, the Model Secondary School for the Deaf, Pre-College's Curriculum Evaluation Unit, and Pre-College's marketing arm—Outreach Services.

Pre-College Programs also administers a nationwide network of Educational

Resource Centers on Deafness to handle requests for assistance from the nation's schools and programs that educate deaf and hard of hearing students. Pre-College publishes two magazines, *World Around You*, for deaf and hard of hearing students, and *Perspectives in Education and Deafness*, for teachers, parents, and professionals.

Of the many publications Pre-College issues, the newest is *Perspectives Mainstream Folio*, 14 of the best articles from past issues of *Perspectives* magazine. Available at the Bookstore for \$7.95, this book offers practical, experience-based advice on mainstreaming for parents, teachers, administrators, support personnel, and students.

On the Green 3



"All right, places everyone—ducks in a row, please."

Alumni track Bison on the loose

With more than 12,000 Gallaudet alumni throughout the world, keeping up with them requires two closely knit units—the Office of Alumni Relations and the Gallaudet University Alumni Association (GUAA).

Mike Kaika, director of Alumni Relations, and Mary Anne Pugin (MAP), executive secretary of the GUAA, work together in "Ole Jim," maintaining all alumni files and addresses.

The GUAA boasts 64 chapters—61 in the United States, two in Canada, and one in Japan. To keep in touch with this widespread audience, Alumni Relations publishes the *Gallaudet*

Alumni Newsletter. The GUAA plans reunions, alumni tours, and a speaker's program. The GUAA also awards grants through the Graduate Fellowship Fund, which supports deaf doctoral students, and the Laurent Clerc Cultural Fund, which supports culture-related programs.

The GUAA also offers special alumni items, such as a Gallaudet watch made by Seiko, a Gallaudet VISA credit card, and (for Marylanders) GU vanity plates.

If you want to know more about these items and grants (or if you know the whereabouts of any of our missing Bison), stop by "Ole Jim."

Reorganization emphasizes outreach

After recent organizational changes at the University, the Development, Alumni, and Public Relations offices and the Visitors Center now constitute the Division of Institutional Advancement. With this change comes a renewed emphasis on outreach efforts.

"Our role is to strengthen the relationship between Gallaudet and its many constituencies," said Dr. Margarette Hall, vice president for Institutional Advancement. "We want people who believe in Gallaudet's goals to have the opportunity to participate in our mission."

June Hogan, coordinator for annual giving, described the Development Office's role by saying, "We particularly want to involve the philanthropic community in achieving Gallaudet's unique mission and preserving our heritage as an academic institution and cultural center for deaf and hard of hearing students."

The Office of Public Relations coordi-

nates media visits, said Cheryl Barto, public relations associate. "We generate and produce stories for the national media, the local press, and for deaf publications. We also work closely with the Gallaudet faculty in order to effectively market the exceptional programs and services offered at Gallaudet."

Managing 10,000 visitors a year is not an easy task, but the Visitors Center rises to the challenge.

"Each visitor is special, so we arrange campus tours and intensive itineraries based on individual needs," explained Sherry Duhon, coordinator of the center.

Mike Kaika, director of Alumni Relations, said, "We attempt to communicate with all 12,000 Gallaudet alumni. In addition to serving as national leaders of the deaf community, Gallaudet alumni have also become leaders in education, science, law, the arts, and business."

Publications helps spread the word

One of the primary ways that the University promotes itself from within and in the outside world is through printed material from the Department of Publications and Production.

The department has a solid background in providing design, editing, and printing service for all units of the University. Last year, Publications and Production expanded its desktop publishing capabilities, increasing options for clients and resulting in a quicker turn-around time for many jobs. Another recent addition is "quick copy" service at the Print Shop for people needing 50 or fewer copies of multiple-page documents.

Publications produced on desktop equipment include the undergraduate and graduate course catalogs, the University's annual report, the *Gallaudet Alumni Newsletter*, and *Preview* magazine.

The department is responsible for three publications: *On the Green* is written, typeset, and printed weekly on campus, *Gallaudet Today* magazine is published four times a year, and *Preview*, which focuses on Pre-College, is published three times a year. Both magazines now accept advertising from both on-campus and off-campus clients.

As a rule of thumb, invitations take at least one week to produce, posters take a month, one-color brochures take six weeks, two-color brochures take seven weeks, programs and booklets take two months, and catalogs and textbooks take three months. The finished

product costs one-half to two-thirds of the rates charged by off-campus companies, said department Director Laura-Jean Gilbert. Organizations such as DeafREACH, the National Association of the Deaf, and Edpress use Gallaudet's services for this reason, she added.

To make an appointment for a publication meeting, or to inquire about advertising in *Gallaudet Today* or *Preview*, call Donna Keizer at x5154.

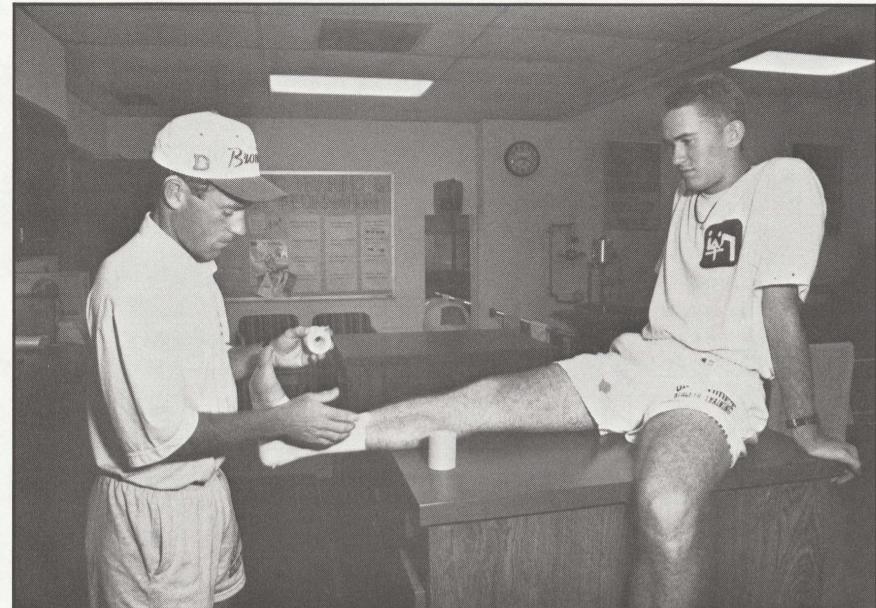
Alliance touts new technology

The computer has become the writing tool of choice, but less than 10 percent of writing instructors use them to teach in any significant way, according to Dr. Trent Batson, director of Gallaudet's Electronic Network For Interaction and director of Alliance for Writing and Computers.

The new alliance was formed by Gallaudet, George Mason, and Texas Tech Universities to offer better access to computers to teach writing at all grade levels for deaf and hearing students.

The intention of the alliance is to encourage more training workshops. Membership dues will support the alliance, which is building its database now of people in both deaf education and mainstream programs.

The alliance plans to be operating by January, but anyone who would like more information or to add his or her name to the database can call x5494.



Athletic trainer Kris Gould tends to a Bison football player's sprained ankle.

Gould tends to Broncos' injuries

continued from page 1
a great bunch of guys to work with." He did get to meet pro football's only deaf player, defensive end Kenny Walker. "We got to talk some, and he asked me a lot about Gallaudet," said Gould.

Gould said that when Walker was in town on business this past March he came by Kendall Green for a visit. Unfortunately, it was during the week of the blizzard of '93, when the campus was shut down. Gould said that he had come in to work anyway and took Walker on a tour of the campus

and introduced him to President I. King Jordan.

The Broncos experience has made Gould much more confident in his skills as an athletic trainer, and he plans to take his certification test this fall or spring. Next year he is going to work for the Broncos again, not only for the summer training camp but for the regular football season as well. An intern will fill in for Gould for the Bison football season, and he will be back at Gallaudet for the basketball and baseball seasons.

Classified Ads

Classified ads are printed for Gallaudet faculty and staff. Ads must be submitted in writing in person or by mail to *On the Green*, MSSD, Room G-37. Off-campus phone numbers must include an area code and whether the number is voice or TTY. In compliance with the Education of the Deaf Act of 1992, as amended, payment of \$1 per ad per printing must accompany each ad. The deadline for submitting ads is Friday, 10 days before the desired publication. Ads received Sept. 20-24 will be printed in the Oct. 4 issue.

WANTED: Professional nonsmoking female to rent 3-BR, 2-bath house near Doctors Community Hospital in Lanham, Md., hardwood floors, CAC, DW, share W/D, fenced yard, cat OK, \$800/mo. plus util. nego. and \$50 rent credit. Call (301) 552-7221 (TTY).

FOR RENT: Capitol Hill apt. on 13th St. between D and E Sts. NE, 2 BRs, 1 bath, renovated, hardwood floors, ceiling fans, DW, patio, elec. and physical security, gas heat w/radiators, not a basement, \$720/mo. plus gas and elec. Call Chris, (202) 547-8347 (V).

WANTED: Roommate, prefer mature, female grad student, staff, or faculty to share apt. in Greenbelt, Md., area w/older female grad student. Leave message w/Mary, (301) 469-9383 (V).

FOR RENT: Priv. room, partially furn., in Forestville, Md., condo to nonsmoker, W/D, pool, tennis, computer w/modem, 10 mi. to Kendall Green, \$300/mo. Call (301) 571-8777 (TTY) or (301) 420-4689 (TTY).

FOR SALE: '78 Toyota Celica GT w/some new parts, buy as is or just parts, BO. Call Del, (703) 998-0470 (TTY) or E-mail DHWYNNE.

WANTED: Person to share house, 15-min. walk to Eastern Market Metro/Gallaudet shuttle stop, rent prepaid through Sept. 25, avail. Sept. 15. Call (202) 543-6886 7-8 p.m. or E-mail 11JKULKARMI.

WANTED: Babysitter for 3-mo.-old infant, flex. hrs. Call Mary, (202) 722-5866 (TTY) or E-mail MKLOTT.

WANTED: Nonsmoking, quiet professional or grad student to share house w/1 person in Laurel, Md., nice neighborhood near I-95, priv. entrance, \$350/mo. plus util. Call (301) 776-3893 (V/TTY).

FOR RENT: Unfurn. room in furn. condo in Greenbelt-College Park area, to non-smoking grad student or professional, must like cats, no other pets please, \$350/mo. incl. util. except phone. Call (301) 441-2863 (TTY) or E-mail SADAVIS.

FOR RENT: Sunny 1-BR basement apt. in Montpelier Hills, near Rt. 197 and B/W Pkwy., W/D, cable, fireplace, priv. entrance, \$550/mo. incl. util. Call Olin or Audrey, (301) 206-5276 (V/TTY) eves.

WANTED: Female to share Capitol Hill apt. Call (202) 388-5165 (TTY) or (202) 307-3196 (TTY).

FOR SALE: Wood-burning stove, 28x32 1/2x15-inches, neat features. Call (301) 270-9332 or E-mail JFROSENTHAL.

FOR RENT: Basement BR w/priv. bath in Laurel, Md., townhouse, no pets, must have own trans., avail. Oct. 1, \$325/mo. plus 1/2 util. Call Bonnie, x5226 or (301) 725-2271 (TTY).

FOR SALE: Walnut double bed w/mattress, 4-drawer dresser, 6-drawer dresser w/mirror, end table, good cond., \$250. Call Bonnie, x5226 or (301) 725-2271 (TTY).

FOR SALE: Corner lot townhouse near Gallaudet, 1621 11th Place NE, 3 BRs, 2 baths, CAC, DW, W/D, carpet, full basement, fenced yard, off-street parking, \$99,900. Call Bill Jones, (301) 449-5000 or (202) 581-1461 or Gary Thomas, (202) 797-6692 or (301) 249-0565.

WANTED: Babysitter for 8-mo.-old child at Frederick, Md., home. Call Dave, x5733 or (301) 694-4754 (TTY) or E-mail DAFRANK.

WANTED: Roommate to share large country home in Laurel's historic area, basement BR w/priv. entrance and full bath, possible car pool to Kendall Green, must like pets, security deposit, \$350/mo. incl. util. Call (301) 776-5651 (TTY/V) after 6 p.m.